









Help your constituents gain the most from the Affordable Care Act

- Quick refresher course on Covered California: your destination for affordable, quality health care, including Medi-Cal
- Help your constituents with three big questions:
 - 1. What's in it for me?
 - 2. What do I need to consider in making a decision?
 - 3. How do I enroll?
- Get ready for enrollment on October 1, 2013

Eligible if:

- A U.S. Citizen, U.S. National, or a non-citizen who is Lawfully Present in the U.S.;
 - For Medi-Cal, immigration status only effects the scope of service (e.g. "emergency room only" or "pregnancy only")
- A California Resident; AND
- Not incarcerated, other than incarceration pending the disposition (judgment) of charges.
 - Except Medi-Cal Inmate Eligibility Program





Eligible for Premium Assistance and Cost-Sharing Subsidies in Covered California if:

- Purchase coverage through Covered California;
- Under certain income requirements;
 AND
- Not eligible for Minimum Essential Coverage (i.e. Medi-Cal, Medicare, or coverage through an employer that is affordable).









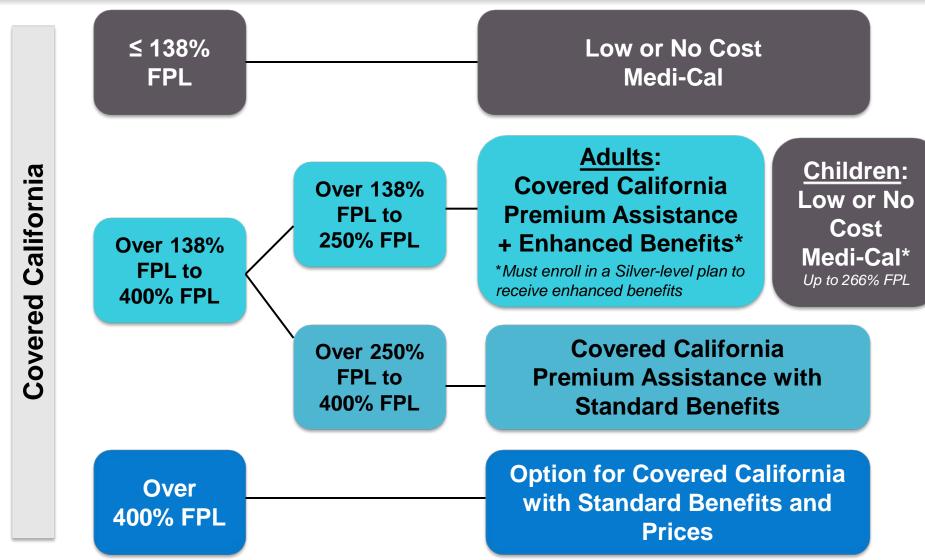
Quick summary of income ranges

		Cost Sharing + Premium Assistance			Premium Assistance Only	
	Medi-Cal	Medi-Cal	for Children	(up to 266%)	
Number	Up to or at 138%	Over 138%	150%	200%	250%	400%
1	\$15,856	\$15,857	\$17,235	\$22,980	\$28,725	\$45,960
2	\$21,403	\$21,404	\$23,265	\$31,020	\$38,775	\$62,040
3	\$26,951	\$26,952	\$29,295	\$39,060	\$48,825	\$78,120
4	\$32,499	\$32,500	\$35,325	\$47,100	\$58,875	\$94,200





What are you eligible for?







Modified Adjusted Gross Income (MAGI) is a driver of eligibility

Take your:

Adjusted Gross Income



Non-taxable Social Security benefits (Line 20a minus 20b on a Form 1040)

Tax-exempt interest (Line on 8b on a Form 1040)

Foreign earned income & housing expenses for Americans living abroad (calculated on a Form 2555)

- For Medi-Cal Eligibility, Exclude From Income:
- Scholarships, awards, or fellowship grants used for education purposes (not living expenses)
- Certain American Indian and Alaska Native income derived from distributions, payments, ownership interests, real property usage rights, and student financial assistance
- An amount received as a lump sum is counted as income only in the month received





The Essential Health Benefits

- 1) Ambulatory patient services
- 2 Emergency services
- 3 Hospitalization
- 4 Maternity and newborn care
- 5 Mental health and substance use disorder services, including behavioral health treatment

- **6** Prescription drugs
- 7 Rehabilitative and habilitative services and devices
- 8 Laboratory services
- 9 Preventive and wellness services and chronic disease management
- 10 Pediatric services

Medi-Cal







New Medi-Cal Benefits

Mental Health

Individual and group mental health evaluation and treatment (psychotherapy)

Psychological testing when clinically indicated to evaluate a mental health condition

Outpatient services for the purposes of monitoring drug therapy

Outpatient laboratory, drugs, supplies and supplements

Psychiatric consultation

Substance Use Disorder

Voluntary Inpatient Detoxification

Intensive Outpatient Treatment Services

Residential Treatment Services

Outpatient Drug Free Services

Narcotic Treatment Services

Adult Dental

Additional Diagnostic

Preventive

Restorative

Endodontics

Prosthodontics (Removable)



We've Streamlined the Application Process

 Applying at Covered California, lets you know if your income makes you eligible for affordable coverage

• Enrolling:

Service Center: We'll help you find your local Medi-Cal county office for quick help.

Certified Enrollment Counselor or Certified Insurance Agent: Our counselors and agents will let applicants know their status.

County Social Services Office: Where applicants can get their full Medi-Cal eligibility determination using MAGI and Non-MAGI income eligibility rules.



We've Simplified Eligibility and How We Verify Information

- We allow self-attestation & "reasonably compatible" reviews
- We have access to a federal electronic verification hub
- We'll use the MAGI income standard
- We've made verifying state residency easier



Medi-Cal Eligibility by Population

Medi-Cal Populations	Old Eligibility	New Eligibility	
Adult Population, 19-64	N/A	Up to 138%	
Parents/Caretaker Relatives	Up to 125%	Up to 138%	
Pregnant Women	Up to 200%	Up to 213%	
Access for Infants and Mothers	Up to 300%	Up to 322%	
Children	Up to 250%	Up to 266%	
Over age 65, Blind, or have a disability	Unchanged	Unchanged	
SSI/SSP recipients and those deemed to be SSI/SSP recipients	Unchanged	Unchanged	
1915 home and community-based waivers participants	Unchanged	Unchanged	
Nursing facility level of care beneficiaries	Unchanged	Unchanged	
Medicare Savings Program recipients	Unchanged	Unchanged	
Foster Care/Adoption Assistance and those for whom the State relies on an Express Lane Agency finding of income	Unchanged	Unchanged	
Medically Needy	Unchanged	Unchanged 13	



Medi-Cal Eligibility: MAGI Population

Medi-Cal Populations	Old Eligibility	New Eligibility	
Adult Population, 19-64	N/A	Up to 138%	
Parents/Caretaker Relatives	Up to 125%	Up to 138%	
Pregnant Women	Up to 200%	Up to 213%	
Access for Infants and Mothers	Up to 300%	Up to 322%	
Children	Up to 250%	Up to 266%	
Over age 65, Blind, or have a disability	Unchanged	Unchanged	
SSI/SSP recipients and those deemed to be SSI/SSP recipients	MAGI Population	Unchanged	
1915 home and community-based waivers participants	Unchanged	Unchanged	
Nursing facility level of care beneficiaries	Unchanged	Unchanged	
Medicare Savings Program recipients	Unchanged	Unchanged	
Foster Care/Adoption Assistance and those for whom the State relies on an Express Lane Agency finding of income	Unchanged	Unchanged	
Medically Needy	Unchanged	Unchanged 14	



Medi-Cal Eligibility: Non-MAGI Population

Medi-Cal Populations	Old Eligibility	New Eligibility	
Adult Population, 19-64	N/A	Up to 138%	
Parents/Caretaker Relatives	Up to 125%	Up to 138%	
Pregnant Women	Up to 200%	Up to 213%	
Access for Infants and Mothers	Non-MAGI Populatio	Up to 322%	
Children	Up to	Up to 266%	
Over age 65, Blind, or have a disability	Unchanged	Unchanged	
SSI/SSP recipients and those deemed to be SSI/SSP recipients	Unchanged	Unchanged	
1915 home and community-based waivers participants	Unchanged	Unchanged	
Nursing facility level of care beneficiaries	Unchanged	Unchanged	
Medicare Savings Program recipients	Unchanged	Unchanged	
Foster Care/Adoption Assistance and those for whom the State relies on an Express Lane Agency finding of income	Unchanged	Unchanged	
Medically Needy	Unchanged	Unchanged 15	



Medi-Cal Eligible: NOW

Medi-Cal Populations	Old Eligibility	New Eligibility
Adult Population, 19-64	N/A	Up to 138%
Parents/Caretaker Relatives	Up to 125%	Up to 138%
Pregnant Women	Up to 200%	Up to 213%
Access for Infants and Mothers	Up to 300%	Up to 322%
Children	Up to 250%	Up to 266%
Over age 65, Blind, or have a disability	Unchanged	
SSI/SSP recipients and those deemed to be SSI/SSP recipients	Unchanged	Medi-Cal
1915 home and community-based waivers participants	Unchanged	Eligible NOW!
Nursing facility level of care beneficiaries	Unchanged	
Medicare Savings Program recipients	Unchanged	Unchanged
Foster Care/Adoption Assistance and those for whom the State relies on an Express Lane Agency finding of income	Unchanged	Unchanged
Medically Needy	Unchanged	Unchanged



Medi-Cal Eligible: Starting January 1, 2014

Medi-Cal Populations	Old Eligibility	New Eligibility
Adult Population, 19-64	N/A	Up to 138%
Parents/Caretaker Relatives	Up to 125%	Up to 138%
Pregnant Women	Up to 200%	Up to 213%
Access for Infants and Mothers	Up to 300%	Up to 322%
Children	Up to 250%	Up to 266%
Over age 65, Blind, or have a disability	Unchanged	Unchanged
SSI/SSP recipients and those be SSI/SSP recipient	di Oal Elisible Janua	inged
1915 home and comwaivers participants	di-Cal Eligible Janua	ry 1, 2014 inged
Nursing facility level of care beneficiaries	Unchanged	Unchanged
Medicare Savings Program recipients	Unchanged	Unchanged
Foster Care/Adoption Assistance and those for whom the State relies on an Express Lane Agency finding of income	Unchanged	Unchanged
Medically Needy	Unchanged	Unchanged 17

Covered California Marketplace







Covered California Health Plan

Essential Health Benefits

- Ambulatory patient services
- Emergency services
- Hospitalization
- Maternity and newborn care
- Mental health and substance use disorder services, including behavioral health treatment

- Prescription drugs
- Rehabilitative and habilitative services and devices
- Laboratory services
- Preventive and wellness services and chronic disease management
- Pediatric services

Standard Benefit Design –

- All Covered California Health Plans cover the same health care services
- Benefit plans have different levels of cost sharing with the consumer through copays, deductibles, and coinsurance



Covered California Does Not Offer...

- Medicare Supplemental Plans
- Adult Vision Plans
- Adult Dental Plans (coming plan year 2015!)



New Rules for Equitable Premium Calculation

Premium rate is driven by

- Age
- Zip code which drives pricing region
- Benefit plan selected

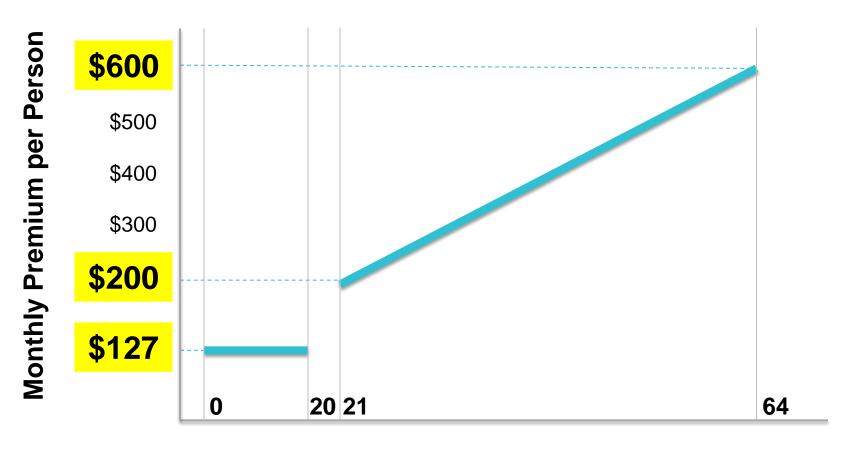
138% to 400% of Poverty

- Consumer pays "Fair Share" percent of income ranging from 2% to 9.5%
- Premium assistance (in the form of the advance tax credit) paying the balance



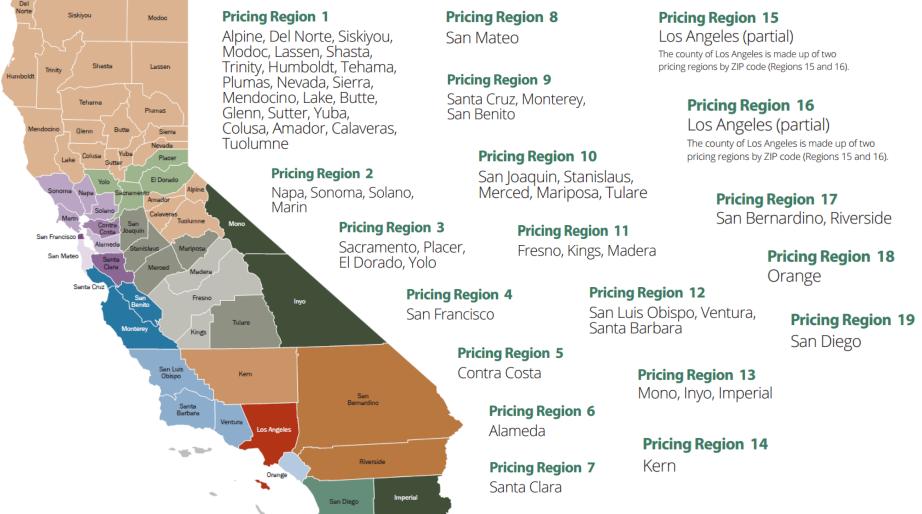
Premium rate is age sensitive

.635 factor for children; 1:3 maximum ratio for adults





Pricing Regions





Pricing Regions with Average Silver-level Plan Cost

2nd Lowest Silver-Level Plan Rates for a 40-year-old, by Rating Region

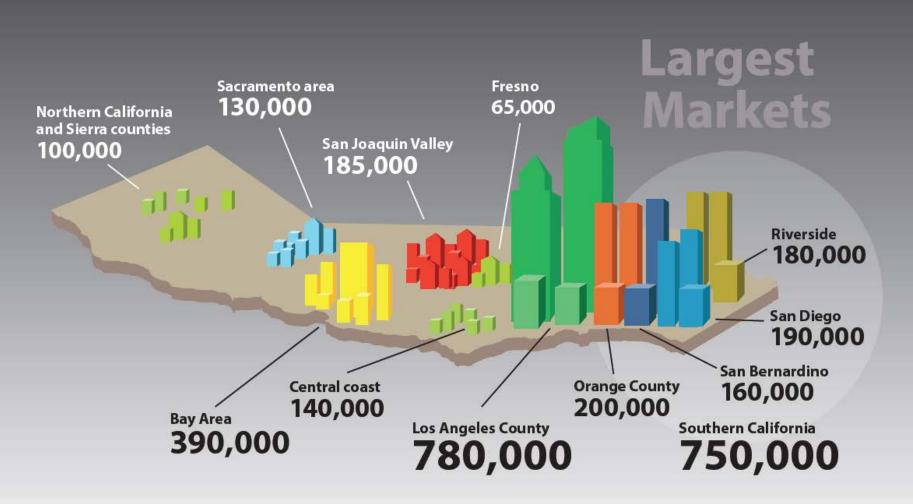


	<u> </u>
1	\$318
2	\$343
3	\$333
4	\$373
5	\$347
6	\$357
7	\$340
8	\$383
9	\$382

10	\$322
11	\$288
12	\$326
13	\$396
14	\$281
15	\$252
16	\$259
17	\$259
18	\$286
19	\$308



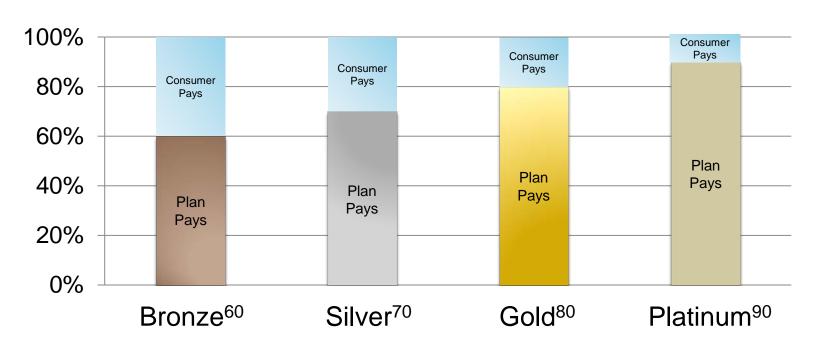
Subsidy Eligible by Region





Premium rates influenced by benefit plan

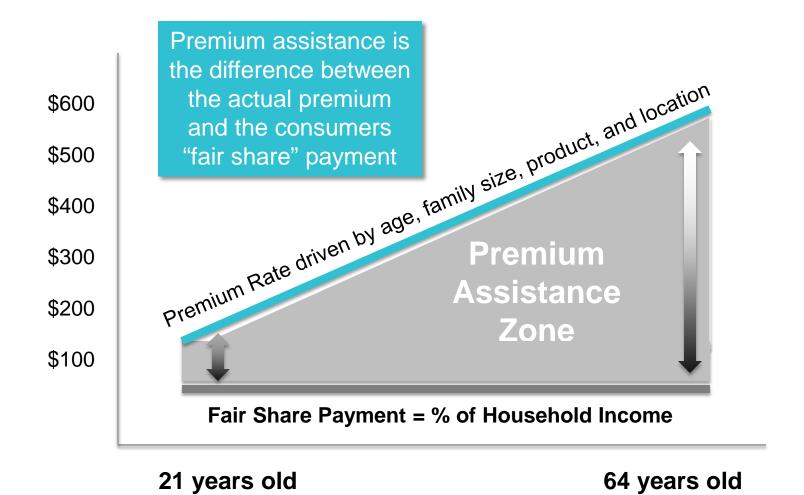
Plan pays an average percent of health care costs – ranging from 60% to 90%



Actuarial Value or AV is the expected percent coverage. Gold has an AV of 80%

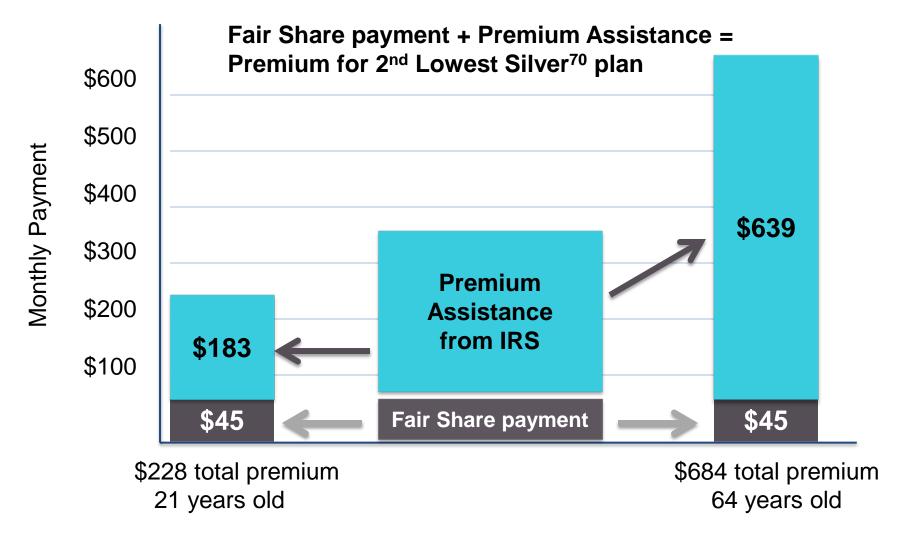


The value of premium assistance is sensitive to age





Premium assistance eligible consumers pay "fair share" amounts regardless of age; the premium assistance makes up the difference





Premium Assistance as Federal Income Tax Credit

Consumers eligible for premium assistance have a choice of how to take advantage of the tax credit:

- Wait until taxes are filed
- In Advance
 - Paid monthly directly to health insurer
 - Consumer has risk of over payment or underpayment if income fluctuates
 - If income changes, consumer encouraged to contact Covered California to make adjustment



Affordability = premium + out of pocket expenses

Premium assistance addresses monthly affordability of premium

- Consumer pays "fair share" percent of income
- Cost only goes up if income goes up

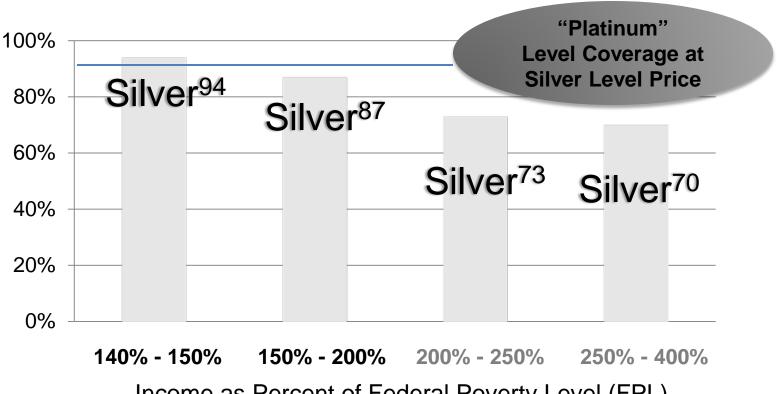
Out of pocket affordability addressed through enhanced benefits

 Consumers with income ranging from 138% to 200% of FPL eligible for "Platinum level" coverage



Reduced cost sharing improves affordability for many

In addition to the premium assistance that helps pay for the monthly premium, many consumers are also eligible for Enhanced Silver plans with very generous benefits to help pay for out-of-pocket costs.



Income as Percent of Federal Poverty Level (FPL)





\$1 of income can make a huge difference

		Cost Sharing + Premium Assistance			Premium Assistance Only	
	Medi-Cal	Medi-Cal	Medi-Cal for Children (up to 266%)			
Number	Up to or at 138%	Over 138%	150%	200%	250%	400%
1	\$15,856	\$15,857	\$17,235	\$22,980	\$28,725	\$45,960
2	\$21,403	\$21,404	\$23,265	\$31,020	\$38,775	\$62,040
3	\$26,951	\$26,952	\$29,295	\$39,060	\$48,825	\$78,120
4	\$32,499	\$32,500	\$35,325	\$47,100	\$58,875	\$94,200





What is the definition of "family"?

- Under the Affordable Care Act, a family is defined by your Modified Adjust Gross Income (MAGI) household.
- Family = You (taxpayer) + Spouse (if applicable and must file jointly) + Claimed Dependent(s) (must not be claimed by another)

Family Size = Number of individuals in the family

Household Income = The sum of the taxpayer's MAGI plus the MAGI of tax dependents in the family if they are required to file



Welcome to the **Covered California Shop** and Compare Tool

In just one click, you can find out what health insurance plans you can buy, and if you qualify for monthly premium assistance or Medi-Cal.

Get Started

What is Covered California?



OVERVIEW



HEALTH INSURANCE BENEFITS



HELP WITH YOUR COSTS



INCOME GUIDELINES

How to use the Shop and Compare Tool

- At home on your computer <u>www.coveredca.com/shopandcompare/</u>
- On your tablet from the Apple or Google app store
- On your phone from the Apple or Google app store

What is Covered California?



OVERVIEW



HEALTH INSURANCE BENEFITS



HELP WITH YOUR COSTS



INCOME GUIDELINES



WHAT IS AFFORDABLE?



ENROLLMENT PROCESS



COMMON QUESTIONS / FAQ



GLOSSARY

Covered California is a new marketplace where individuals, families and small businesses can get affordable health insurance. With just one application, you'll find out what you qualify for: free or low cost programs such as Medi-Cal, or affordable private insurance programs.

Scenario 1: Eligible for Premium Assistance and Cost-Sharing Subsidies









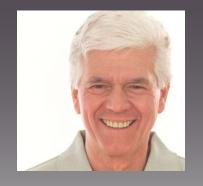
Clear

See My Options





Zachary



Age: 55

Marital Status: Single

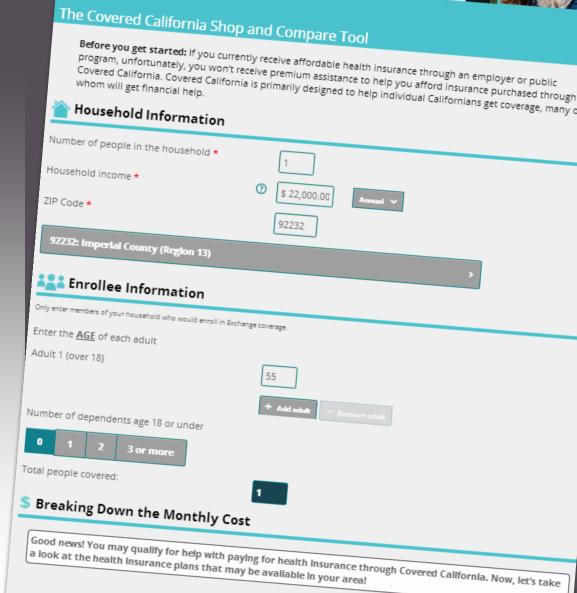
Annual Income*: \$22,000

(~190% of the Federal Poverty Level)

Dependents: None

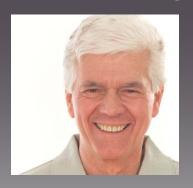
Pricing Region: 13

(Imperial County – Zip: 92232)



*Modified adjusted gross income

Zachary



Age: 55

Marital Status: Single

Annual Income*: \$22,000 (~190% of the Federal Poverty Level)

Dependents: None

Pricing Region: 13

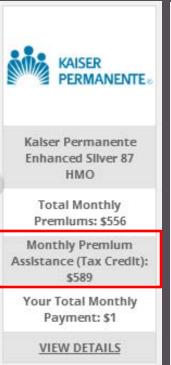
(Imperial County – Zip: 92232)

*Modified adjusted gross income

ELIGIBLE FOR...

Covered California Health Plan:

- **Under 400% FPL-Premium Assistance**
- Under 250% FPL-Cost-Sharing Assistance







Total Monthly Premiums: \$697

Monthly Premium Assistance (Tax Credit): \$589

Your Total Monthly Payment: \$108

VIEW DETAILS



Anthem^{msp} Enhanced Silver 87 PPO

> Total Monthly Premiums: \$712

Monthly Premium Assistance (Tax Credit): \$589

Your Total Monthly Payment: \$123

VIEW DETAILS

Zachary



Age: 55

Marital Status: Single

Annual Income*: \$22,000 (~190% of the Federal Poverty Level)

Dependents: None

Pricing Region: 13

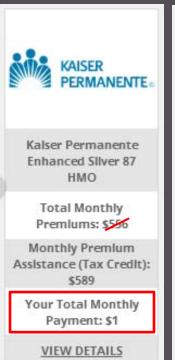
(Imperial County – Zip: 92232)

*Modified adjusted gross income

ELIGIBLE FOR...

Covered California Health Plan:

- **Under 400% FPL-Premium Assistance**
- Under 250% FPL-Cost-Sharing Assistance





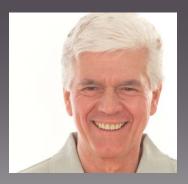


Your Total Monthly Payment: \$123

VIEW DETAILS

VIEW DETAILS

Zachary



Age: 55

Marital Status: Single

Annual Income*: \$22,000 (~190% of the Federal Poverty Level)

Dependents: None

Pricing Region: 13

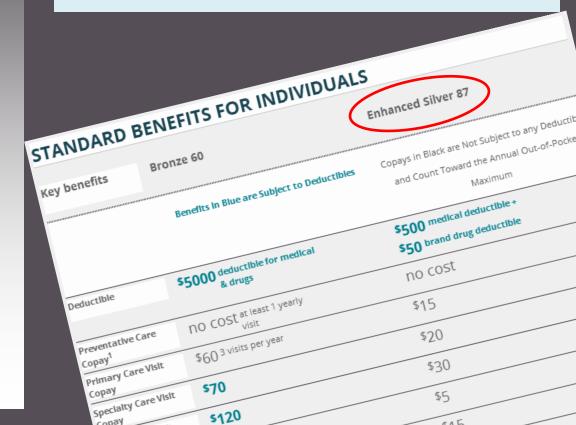
(Imperial County – Zip: 92232)

*Modified adjusted gross income

ELIGIBLE FOR...

Covered California Health Plan:

- Under 400% FPL–Premium Assistance
- Under 250% FPL–Cost-Sharing Assistance



Three Takeaways

- Must enroll in a Silverlevel health plan to receive cost-sharing subsidies
- 2. Out-of-pocket costs (including maximum and deductible) become MUCH LOWER when a Silver-level health plan is "enhanced" with federal cost-sharing subsidies for Zachary, 87% of his out-of-pocket costs will be paid by a Silver-level health plan (vs. 60% if selected a Bronze-level health plan)
- 3. How much the plan is "enhanced" is shown by the number next to the metal tier, "Enhanced Silver 87"

STANDARD BENEFITS FOR INDIVIDUALS							
Key benefits	Bronze 60	Enhanced Silver 87					
	Benefits in Blue are Subject to Deductible	Copays in Black are Not Subject to any Dedu and Count Toward the Annual Out-of-Poc Maximum					
Deductible	\$5000 deductible for medical & drugs	\$500 medical deductible + \$50 brand drug deductible					
Preventative Care Copay ¹	NO COSt at least 1 yearly visit	no cost					
Primary Care Visit Copay	\$60 3 visits per year	^{\$} 15					
Specialty Care Visit Copay	\$70	\$20					
Urgent Care Visit Copay	\$120	\$30					
General Medication Copay	\$19	\$5					
Lab Testing Copay	30%	\$ 15					
X-Ray Copay	30%	\$20					
Emergency Room Copay	\$300	^{\$} 75					
High cost and Infrequent services (e.g. Hospital Care and Outpatient Surgery)	30% of your plan's negotiated rate	15%					
Preferred brand copay after Drug Deductible (If any)	\$50	^{\$} 15					
Maximum Out-of- Pocket For One		\$2,250					
Maximum Out-of- Pocket For Family	\$12,700	\$4,500					
¹ in-network only							



Minimum Coverage Plan

"catastrophic coverage plan"

- Offers the same benefits as other plans, but at a much lower monthly premium and much higher out-of-pocket costs (~50/50 AV)
- If selected, you cannot receive premium assistance or cost-sharing subsidies, even if eligible
- Eligible for Minimum Coverage Plan if:
 - Under age 30; or
 - Receive a hardship exemption from Health & Human Services because lowest-cost Bronze plan is more than 8% of MAGI income.



Scenario 2: The Martins

- Multiple Program Family
 - Adult (Diane)

Eligible for Premium Assistance
Under 400% of the federal poverty level

Eligible for Cost-Sharing Subsidies
Under 250% of the federal poverty level
and enrolls in a Silver-Level Plan

Child (Wendy)

Eligible for Medi-Cal Under 266% of the federal poverty level





The Martins



Age: Diane, 35

Marital Status: Single

Dependent Children (Wendy): 1

Annual Income*: \$35,000 (~225% of Federal Poverty Level)

Pricing Region: 3

(El Dorado – Zip: 95762)

*Modified adjusted gross income



The Covered California Shop and Compare Tool

Before you get started: If you currently receive affordable health insurance through an employer or public program, unfortunately, you won't receive premium assistance to help you afford insurance purchased through whom will get financial help.



Good news! Based on your Income, the children in your household may qualify for Medi-Cal Kids! The adults in your household may qualify for help with paying for health insurance through Covered California. Now, let's take

The Martins





The Covered California Shop and Compare Tool

Before you get started: If you currently receive affordable health insurance through an employer or public program, unfortunately, you won't receive premium assistance to help you afford insurance purchased through Covered California. Covered California is primarily designed to help individual Californians get coverage, many of



Household Information



Good news! Based on your income, the children in your household may qualify for Medi-Cal Kids! The adults in your household may qualify for help with paying for health insurance through Covered California. Now, let's take a look at the health insurance plans that may be available in your area!

Annual Income*: \$35,000 (~225% of Federal Poverty Level)

Pricing Region: 3

(*El Dorado – Zip: 95762*)

*Modified adjusted gross income



Good news! Based on your income, the children in your household may qualify for Medi-Cal Kids! The adults in your household may qualify for help with paying for health insurance through Covered California. Now, let's take

The Martins



Age: Diane, 35

Marital Status: Single

Dependent Children (Wendy): 1

Annual Income*: \$35,000 (~225% of Federal Poverty Level)

Pricing Region: 3

(El Dorado – Zip: 95762)

*Modified adjusted gross income

Diane (Adult) will be eligible for:

Covered California Health Plan:

- Under 400% FPL-Premium Assistance
- Under 250% FPL Cost-Sharing Subsidies



Not shown: Blue Shield of California PPO, \$210; Anthem Blue Cross HMO, \$348

Wendy (Child) will be eligible for Medi-Cal



The Martins



Age: Diane, 35

Marital Status: Single

Dependent Children (Wendy): 1

Annual Income*: \$35,000 (~225% of Federal Poverty Level)

Pricing Region: 3

(El Dorado – Zip: 95762)

*Modified adjusted gross income

Diane (Adult) will be eligible for:

Covered California Health Plan:

- Under 400% FPL-Premium Assistance
- Under 250% FPL Cost-Sharing Subsidies



Not shown: Blue Shield of California PPO, \$210; Anthem Blue Cross HMO. \$348

Wendy (Child) will be eligible for Medi-Cal



The Martins



Age: Diane, 35

Marital Status: Single

Dependent Children (Wendy): 1

Annual Income*: \$35,000 (~225% of Federal Poverty Level)

Pricing Region: 3

(El Dorado – Zip: 95762)

*Modified adjusted gross income

Wendy (Child) will be eligible for Medi-Cal





\$13



\$13



\$13

Through Medi-Cal for Families, Wendy will also be eligible for:



The Martins



Age: Diane, 35

Marital Status: Single

Dependent Children (Wendy): 1

Annual Income*: \$35,000

(~225% of Federal Poverty Level)

Pricing Region: 3

(El Dorado – Zip: 95762)

*Modified adjusted gross income

Covered California Standard Benefits:

STANDARD BENEFITS FOR INDIVIDUALS							
Key benefits	Bronze 60	Enhanced Silver 73	Gold 80	Platinum 90			
		Subject to Deductibles	Copays in Black are Not Subject to any Deductible and Count Toward the Annual Out-of-Pocket Maximum				
Deductible	\$5000 deductible for medical & drugs	\$1,500 medical deductible	no deductible	no deductible			
Preventative Care Copay ¹	NO COST at least 1 yearly visit	no cost	NO COST at least 1 yearly visit	NO COST at least 1 yearly visit			
Primary Care Visit Copay	\$60 ³ visits per year	\$40	\$30	\$20			
Specialty Care Visit Copay	\$70	\$50	\$50	\$40			
Urgent Care Visit Copay	\$120	\$80	\$90	\$40			
General Medication Copay	\$19	\$19	\$19	\$5			
Lab Testing Copay	30%	\$40	\$30	\$20			
X-Ray Copay	30%	\$50	\$50	\$40			
Emergency Room Copay	\$300	\$250	\$250	\$150			
High cost and infrequent services (e.g. Hospital Care and Outpatient Surgery)	30% of your plan's negotiated rate	20% of your plan's negotiated rate	HMO Outpatient Surgery - \$600 Hospital - \$600/day up to 5 days PPO - 20%	HMO Outpatient Surgery - \$250 Hospital - \$250/day up to 5 days PPO - 10%			
Preferred brand copay after Drug Deductible (if any)	\$50	\$30	\$50	\$15			
Maximum Out- of-Pocket For One	\$6,350	\$5,200	\$6,350	\$4,000			
Maximum Out- of-Pocket For Family	\$12,700	\$10,400	\$12,700	\$8,000			

How to Enroll

in a Covered California Health Insurance Plan









Helping Consumers Enroll Enrollment Dates

Initial open enrollment

- October 1, 2013 March 31, 2014
 - Special circumstance
 60 days within a certain life-changing event,
 such as a divorce or the birth of a child

Subsequent enrollment

Oct. 15 – Dec. 7 each year

Medi-Cal applications

accepted year-round





Helping Consumers Enroll

CoveredCA.com







Helping Consumers Enroll

How to apply for a health insurance plan

One application for Covered California or Medi-Cal

www.CoveredCA.com

ONLINE









Local county
human or social
services office

www.CoveredCA.com (800) 300-1506

www.dhcs.ca.gov











